

Annual Report 2016



EFFAS

The European Federation

of Financial Analysts Societies

Hamburger Allee 45

60486 Frankfurt am Main, Germany

Tel. +49 69 98 95 95 19

Fax. +49 69 98 95 75 29

Email: office@effas.com

@2016 The European Federation of Financial Analysts Societies. All rights reserved.

EFFAS is a non-for-profit organisation set up in 1962. Its mission is being a standard setter for investment professionals' requirements, a think tank and center of discussion and a European reference in Training & Qualification.

EFFAS is the umbrella organisation of 21 national local societies of investment professionals in Europe, representing more than 18.000 Financial analysts, Asset managers, pensions funds managers, Corporate finance specialists, risk managers and treasurers and other professional profiles of the investment profession.

For more information, visit

www.effas.com

Content

- 1. Message from our Chairman
- 2. Strategy
- 3. Governance
 - 3.1. Members of the Association
 - 3.2. Annual General Meeting
 - 3.3. Executive Management

 Committee
 - 3.4. Arbitration Board
- 4. Activities
 - 4.1. Training and Qualification
 - 4.2. EFFAS Summer School
 - 4.3. Commission on ESG (CESG)
 - 4.4. Commission on Financial and Accounting (FAC)
 - 4.5. International Bodies
- 5. Finance
 - 5.1. Balance Sheet
 - 5.2. P&L



Message from our Chairman



Jesús López Zaballos, EFFAS Chairman

Dear EFFAS Friends,

Thanks to the work done by our members and commissions, 2016 can be closed as a successful year. This year our office optimization has been finished and we now have a welldefined operational structure. Mrs. Raquel Zaragoza, since 2 years in EFFAS and with a wide experience in Business Development & Management, was appointed as EFFAS Head Office Managing Director. Dr. Valeria Fauner with a strong academic profile has been designated EFFAS responsible for Training & Qualifications and Mrs. Teresa Bautista with strong skills in finance and controlling is now in charge as EFFAS financial Controller. Hans Buysse, EFFAS treasurer is responsible for the office at Board level. "Thank you" to the EFFAS team for their excellent support to our structure.

The commission's presidents and representatives have intensively worked to maintain EFFAS as Europe's leader in aspects related to ESG, status reinforced this year with the release of the ESG e-seminars to make this

qualification accessible to more professionals worldwide.

In parallel, EFFAS continues working with key international organizations in the financial market. We wish to mention our roles in WICI, EFRAG and the IASB; with several events in Brussels, Madrid and Milan, discussing the relevant topics for the future of our profession. Our activity in the Technical Committee of EFRAG has positioned EFFAS as a valid and valuable representative of the users of financial information in Europe.

We also took difficult decisions. Among them, the hardest has been the dismissal of some of our national member societies not only because our governance so requires, due to the repeated failure to comply with their commitments but also because they were not providing proper service in their countries. On the other hand, we are glad to have gained a new member society in Malta the Institute of Financial Services (IFS), that will start promoting our CEFA as of 2017.

Among our new projects, we delivered the remarkable Working Paper on 'Non-Bank financing of European non-financial corporations' prepared by the Nova School of Business & Economics and the 9th edition of the EFFAS Summer School.

Sincerely,

Jesús López Zaballos



Strategy

Centre for reflexion and think tank

Encouraging the economic and financial research and independent opinion with the ultimate goal of setting necessary standards for the finance industry.

Working and Discussion Forum

For qualified professionals & researchers in those fields, working with the economic and financial authorities in order to facilitate the modernisation and best knowledge of capital markets.

International referent in Training & Qualification

Design of new professional certifications. Promoting the recognition among regulators and third parties of the EFFAS Diplomas.

Ensuring professional development through seminars, conferences, professional meetings, etc.



The Association

3.1 Members of the Association



We are glad to welcome IFS, the Institute of Financial Services Malta to the Federation.

With more than fifty years of experience, IFS Malta is the "premier" provider of educational services for the banking and financial services profession in Malta, and it is promoting and fostering professionalism among financial services practitioners through an array of from short technical courses, ranging qualifications to Masters level degrees and through encouraging continuous professional development.

All functions of the Institute are overseen by a Central Committee which is elected by IFS members, employees within the banking sector, furnishing the institute with access to the most adequately trained, knowledgeable and specialised people within the fields of finance on local, national and trans-national levels. The institute has strong links with all the main institutions on the island as well as with similar

like-minded organisations, constituted bodies, financial regulators and the Maltese Government. IFS Malta also liaises directly with the IFS University College, The Chartered Institute of Securities and Investments (CISI), International Compliance Association (ICA), Bangor University and the Chartered Banker Institute (CIOBS) as well as the University of Malta through which it provides an elective module in collaboration with CLT International.

The Institute is also active in organising seminars and events on topics of national interest with the aim of keeping its members abreast of the latest European, national and sectoral developments related to financial services in collaboration with local institutes and the International Association of Financial Management (INTERFIMA).

3.2 Annual General Meeting



The general meeting of members decides on:

- The election and discharge of the Chairman of EFFAS and of other members of the Executive Management Committee;
- The approval of the report submitted by the Executive Management Committee on the financial statement, the budget and on the amount of the yearly contribution for the following year;
- The election of members and alternate members of the Arbitration Board;
- Amendments to the Charter;
- The acceptance and expulsion of members

The EFFAS Annual General Meeting of Members 2016 was held in Stockholm on June 17th and was kindly hosted by the Swedish Society of Financial Analysts (SFF). SFF counts up to date approximately 1.100 members, the majority of which are financial analysts or fund managers. We insist on expressing our gratitude to the SFF, Chairman Mr. Peter Malmqvist and its General Secretary Mr. Nils Liliedahl for the extraordinary facilities and organization as well as for the excellent reception offered to all EFFAS NMS



The EFFAS Annual General Meeting of Members 2016, Stockholm June 17th

3.3 Executive Management Committee

The Executive Management Committee is responsible for the management of the association, unless this has been assigned by the Charter to the general meeting of members. Its task is in particular to carry out the decisions of the association and to administer its assets. The members of the EMC have met in 2017 as follows:

- 3-4 March 2016, Istanbul (SPP)
- 19-20 May 2016, Lisbon (APAF)
- 22-23 September 2016, Wien, (ÖVFA)
- 8-9 December 2016, Milan, (AIAF)

An opening bell ceremony was hosted by *Borsa İstanbul*, on the occasion of The European Federation of Financial Analysts Societies' (EFFAS) first Executive Committee Meeting in



Turkey, in coordination with Capital Markets Professionals Association (SPP) representing Turkey at the Federation. Borsa İstanbul CFO Osman Küçükçınar, The European Federation of Financial Analysts Societies (EFFAS) Chairman Dr. Jesús López Zaballos and Capital Markets Professionals Association (SPP) Chairman Murat Çetinkaya rang the opening bell, accompanied by EFFAS and SPP Board Members.

The EMC Members at the end of 2016:

Jesús L. Zaballos, Chairman (Spain)
Fritz Mostböck, Deputy Chair (Austria)
Hans Buysse, Treasurer (Belgium)
Hubert de Charsonville (France)
Frank Klein (Germany)
Pietro Gasparri (Italy)
Raul Marques (Portugal)

In June 2016, Mr. Buysse has been re-elected for a new 3 years period and Mr. de Charsonville, co-opted SFAF chair in the board in May.



Borsa İstanbul, opening bell ceremony, march 4, 2016

3.4 Arbitration Board

The Arbitration Board is competent in the case of disputes between EFFAS and members of EFFAS as well as disputes between members; in the case of disputes between EFFAS bodies; in the case of disputes between members of EFFAS or its members and third parties, if the parties have subjected themselves to arbitration on the basis of an individual arbitration

agreement; in the case of disputes on the legality of the expulsion of a member of EFFAS on the demand of the member concerned.

The composition in 2016 is as approved by the EFFAS AGM in 26 of June 2015 for the period 2015-2017, as follows:

- Henning Esskuchen- ÖFVA Austria
- Stefano Volante, Chair-AIAF Italy
- Viktotija Trimble-FAA Lithuania



Activities for the members

4.1. Training and Qualification



TQC Chairman, Prof. Lucius.

For the Training and Qualification Commission 2016, the main priority has been the updating of the CEFA syllabus, the core of EFFAS, with new developments in the profession. This resulted in major changes to CEFA syllabus as follows:

- Integration of Behavioural Finance as Module 8 of Part 7 Portfolio Management.
- European Regulation becomes part of the syllabus as new part 8.
- Ethics are integral part of the syllabus as Part
 9.
- Completely new is Part 9 'Mandatory National Components'. This part comprises national regulation of financial services, liability for advice, regulation of financial research, micro-market structure as well as taxation of investments/investors. This shall provide for more homogeneity in education and training across NMS. The Commission was chaired by Professor Otto Lucius, and is focussed on

taking forward, among other projects, the new CEFA Syllabus and unleashing a series of related developments that currently occupy the TQC: Learning Outcome Statements, new Complementary Materials, , CEFA Common Exam, e-learning platform.

But CEFA was not the only work performed in 2016. Considering that ESMA, the European Securities and Markets Authority, has released a guideline setting minimum standards for persons giving investment advice and for those just providing information on financial instruments, TQC quickly agreed to introduce two new EFFAS Certified Diplomas. The rationale behind the effort to implement two new diplomas is that EFFAS must keep pace with new developments. These new diplomas will help NMS to get recognition also in the advisory field, and the new diplomas could serve as a pathway to CEFA.

TQC analysed and approved applications for Scholarships for CEFA education. Especially for candidates not being able to afford the costly education this is a valuable tool. In 2016 TQC agreed on two scholarships for members of SPP Turkey and recommended it to EMC/AGM for approval

In 2016, we had two in-person meetings, the first one in Frankfurt, kindly hosted by DVFA, and the second one kindly hosted by IEAF in Madrid in October.

Last, but not least we would like to thank all participants of TQC being so actively involved in discussions and working groups and to express special thanks to France, Germany, Hungary and UK (in alphabetical order) for their outstanding commitment.



4.2. EFFAS Summer School

The 9th edition of the Summer School took place from 6-8 July 2016. Lectures and expert panels on most actual and relevant topics for our profession in Europe and simultaneous workshops were given by professors and experts from various industry sectors. This year there were more than 60 participants from 14 different countries. EFFAS was honoured with the presence of:

- Mr. Alfredo Fraile, Human Resources
 Corporate Center. Banco Santander
- Mr. Antonio Torío, Head of founding, Banco Santander, Spain.
- Mr. Jorge Yzaguirre Scharfhausen,
 Chairman, Instituto Español de Analistas
 Financieros (IEAF), Spain
- Prof. Dr. Leef H. Dierks, Professor for Finance and International Capital Markets. Lübeck University of Applied Sciences, Germany



Mr. Nicolas Bernier-Abad, European Commission, DG FISMA – Financial Stability, Financial Services and Capital Markets Union

- Ms. Susana Peñarrubia, Director,
 European ESG Equity Funds and utility analyst
 at Deutsche Asset Management
- Ms. Claudia Volk, Associate Director, Thematic Research, Sustainalytics
- Mr. Ramón Pueyo, Partner at Governance, Risk and Compliance, KPMG Spain
- Mr. Javier Ruiz del Pozo, Director Secondary Markets, Comisión Nacional del Mercado de Valores (CNMV), Spain



MifiD II panel. From left to rigth: Mr. Francisco Uría, Ms. María Dolores Pescador Castrillo, Dr. Guenther Dobrauz-Saldapenna, Mr. Rodrigo Buenaventura, Dr. López Zaballos.

- Ms. María Dolores Pescador Castrillo.
 Director Regulatory Projects Control and Coordination. Banco Santander
- Mr. Rodrigo Buenaventura. Head of Markets Division. European Securities and Markets Authority (ESMA)
- Mr. Francisco Uría, Partner responsible of the legal areas of Financial services, KPMG Abogados
- Dr. Guenther Dobrauz-Saldapenna, Partner at PwC Zurich and Leader of its Legal FS Regulatory & Compliance Services practice
- Dr. Andreas Hoepner, Associate Professor of Finance at ICMA Henley Business School



- Dr. Tibor Dessewffy, Director of the Center for Digital Sociology at ELTE Faculty of Social Sciences
- Mr. Nicolas Floquet , CEO, Stanwell
- Mr. Frank Klein. Managing Director, Deutsche Asset Management, DVFA and EFFAS Board Member and IIRC Member, Germany
- Mr. Ralf Frank, Secretary General & Managing Director, DVFA. Germany
- Mr. Javier de Frutos, Chairman of the EFFAS Financial Accounting Commission
- Mr. Hans Buysse, Partner at Clairfield Benelux. Board Member & Treasurer of EFFAS,

Vice Chairman of the Belgian Association of Financial Analysts (ABAF-BVFA), Belgium.

Mr. Philippe Giraudon, Advisory in Corporate
 Finance & Corporate Development, PHG
 Finance, France

Our gratitude to all of them, sponsors, lecturers & speakers as well as to the participants. Their very positive feedback and extraordinary quality perception of the EFFAS Summer School 2016 is an endorsement for EFFAS to continue with this annual magnum event



Participants to the 9th EFFAS Summer School, Ciudad Financiara del Grupo Santander. Boadilla del Monte, Madrid.

4.3. Commission on ESG (CESG)

The CESG (Commission on Environmental, Social and Governance Issues) was founded in October 2007 in Vienna by an initiative of Fritz Mostboeck and Ralf Frank (DVFA). The commission comprises a variety of local and international experts and investment professionals from respective European analyst societies. The main objectives of CESG are the:

(1) standard setting,

(2) exchange of know-how and

(3) creation/participation of educational training programs on the European EFFAS level with the aim to facilitate the integration of ESG aspects of corporate performance into investment processes and to establish broader recognition of the investment approach in the general public.

CESG organized the CESG face-to-face meeting on January 22, 2016, in Vienna, to deepen the



activities between the former CIC (Commission on Intellectual Capital) and CESG. Important topics included the integration of ESG & IC issues into traditional financial analysis and the EFFAS ESG training program as well as the organization of a successful follow-up ESG conference "Taking ESG into Account" in Frankfurt. Current CESG members come from the following countries: Austria, Germany, France, Italy, Spain and Switzerland.

As a consequence of the CESG meeting from January in Vienna, an international seminar was organised in Venice in June 2016 with the topic "The Brand New World of Non-Financial Information on Value Creation: Challenges for Investors, Preparers & Analysts". The seminar was organised in partnership with the Italian Analyst Society (AIAF), the Integrated Reporting Network (IR), EFFAS and the Italian Network for Business Reporting (NIBR). Roughly 40 participants were invited to the event.

Another large conference took place Bucharest on October 18, 2016. Coface Romania invited Fritz Mostboeck to their annual "Country Risk Conference", which represents one of the most important local events for the Romanian business community. Approximately 400 participants were present at the conference. The target of this annual conference is to discuss important aspects of economic and sustainable business impacts and challenges, especially from the perspective of Central and Eastern Europe and Romania in particular. Fritz Mostboeck participated in the international panel together with Sir Howard Davis, the current chairman of the Royal Bank of Scotland and the former deputy governor of the Bank of England. The COFACE conference was sponsored by the EFFAS member society in Romania AABR.

The annual highlight was again the organisation of the DVFA/EFFAS ESG Conference "Taking ESG into Account" on November 30, 2016, in Frankfurt am Main. This event on ESG has gained the highest recognition within Germany and EFFAS. More than 120 people from various areas of the investment community attended the conference. Fritz Mostboeck, on behalf of EFFAS, and Frank Klein, on behalf of DVFA, gave speeches. while other international speakers took part during different panel discussions. Among the topics were the state of play of climate assessment, intellectual capital analysis, reporting & effective corporate governance analysis, the EFFAS ESG training programme, green bonds, ESG mainstreaming and financial performance, quantitative ESG investing, etc. EFFAS Deputy Chairman thanked DVFA for the organisation of this important event.



Friedrich Mostboeck, EFFAS CESG Chairman and EFFAS Deputy Chairman, DVFA/EFFAS CESG Conference "Taking ESG into Account, November 30, 2016



4.4 Commission on Financial and Accounting (FAC)



Javier de Frutos, FAC Chairman

The Commission on Financial Accounting is a standing commission of EFFAS aiming at proposing and commenting on financial issues from an analyst standpoint.

In 2016. **EFFAS** FAC prepared recommendations for IASB, EFRAG and ESMA on issues related to International Financial Reporting Standards (IFRS). IFRS-16 Leases, Insurance and IFRS-9/IFRS-4 and Primary Financial Statements were the main themes reviewed. The Commission also reviewed papers related to Principles of Disclosures and supported EFRAG's IFRS-16 Endorsement Advice sent for approval to the European Parliament. ESMA's Alternative Performance Measurements (APMs) guidelines issued in July 2016 were also revised.

During 2016, FAC members represented EFFAS in several financial reporting–related events with EFRAG and the IASB, such as the joint event between EFFAS-ABAF-BVFA (Belgium)-EFRAG

and IASB was held in Brussels in July to discuss IFRS-16. The outreach was opened by EFRAG CEO and TEG Chair Andrew Watchman and was followed by two presentations and a roundtable moderated by Hans Buysse, EFFAS and EFRAG Board Member, and Patricia McBride EFRAG technical Director. The first presentation by Fred Nieto, Head of Investor Engagement, IASB, covered the main changes in IFRS 16 leases compared to IAS 17 and US GAAP. The second presentation, by Filippo Poli EFRAG Research Director, was related to the issues in IFRS 16 on which EFRAG is seeking user input. Afterwards a roundtable opened the discussion featuring different users: Matthias Maenhaut Equity Analyst at IHG; Stuart Jennings Regional Credit Officer at Fitch Ratings and Ben Peters Fund Manager and CEO at Evenrode Investment

In November a similar event addressing issues related to Insurance and APMs was organized by EFFAS, EFRAG and AIAF in Milan. IASB and more than 50 members from the Italian financial community including regulators participated in the event. FAC members participated as speakers in both events: the roundtable in the morning session to discuss the "Current practice on the use of Alternative Performance Measures in Financial Information", followed in the afternoon by the conference 'What is new in accounting for leases? What do the IFRS 4 amendments on applying IFRS 9 for insurance companies mean for investors and analysts?

Last but not least, as part of the regular work the Commission met in Stockholm (July), Milan (October) and Madrid (April) and members continued participating in EFRAG and IASB working groups.

On April 8th the Financial Accounting Commission met in Madrid. Javier de Frutos,



Chairman, briefed members on commissionrelated matters before initiating the technical discussion. The main issues reviewed were: goodwill, the conceptual framework and the financial statement presentation.

Regarding goodwill, members reviewed a recent study prepared by EFRAG and commented on the following points: (1) goodwill steadily increased by €500 billion between 2007 and 2014 rising the ratio over total assets to around 15% excluding the financial sector, (2) goodwill accounted for more than 50% of the consideration paid in business combinations by those companies, and (3) this ratio significantly varied across industries ranging between 0.7% for financials and 28.1% for information technology companies to the highest average in the healthcare and telecommunication services. The latter observation is similar to the conclusion reached by the commission on a study prepared two years ago. It was observed that companies usually adjust goodwill via impairments "too little too late".

Regarding the conceptual framework members discussed an EFRAG TEG survey reporting a 50% split between analysts when supporting the incorporation of the stewardship and prudence concepts in financial reporting. Members were neutral regarding the inclusion of these concepts as many companies already have a comprehensive approach to financial reporting.

On the financial statement presentation, members complemented that although most companies present a good income statement breakdown the current standards require a rather limited disclosure. This implies that homogeneous reporting and comparability becomes more difficult as it depends on the approach of the reporting company. It was

agreed to do research on this topic during this year.

4.5 Bond Commission (EBC)

The Bond Commission has been dissolved by the EFFAS AGM this year.

Three important events have motivated this decision. On one hand, Chris Golden, Chairman of the Bond Commission, sadly passed away on May 10th, 2016 after leading the commission for more than 10 years. His talent and his dedicated work in our organizations helped us to better understand the values of a financial analyst within the bond markets.

Furthermore, Bloomberg suddenly decided to decommission the EFFAs index as of August 17, 2016. Being an old index, the Bloomberg EFFAS indices developed were using legacy infrastructure which resulted in disproportionate investment to fix production issues when they arise and handicapped our ability to provide sufficient quality assurance on a daily basis.

And last but not least, over the last few years the authorities in Europe have put the capital markets efficiency at the center of their priorities, especially with the launch and implementation of the Capital Markets Union (CMU), a priority within the agenda of the EU Commission.

Under this scenario, the goal of EFFAS EMC is creating a new commission that better responds to these new challenges. The future EFFAS Capital Market Commission will be designed during 2017 and will be fully operational in 2018.



4.6 International Relations

EFFAS contributes in various working groups and councils of European and global bodies. These activities are important for the national societies and its members, as well as for their relations to the domestic regulatory organisations and contributes to supporting the development of financial services regulation by incorporating the practical knowledge of the professionals in the decision making of such bodies and institutions.

The European Financial Reporting Advisory Group (EFRAG)

EFRAG's mission is to serve the European public interest by developing and promoting European views in the field of financial reporting and ensuring these views are properly considered in the IASB standard-setting process and in related international debates. EFRAG ultimately provides advice to the European Commission on whether newly issued or revised IFRS meet the criteria in the IAS Regulation for endorsement for use in the EU, including whether endorsement would be conducive to the European public good.

EFRAG's funding originates from both the public sector (the European Union) and the private sector (EFRAG's Member Organisations). Funding by the European Commission is granted through yearly grant agreements. Funding by the Member Organisations includes both contributions in cash (provided to EFRAG in accordance with EFRAG's bylaws) and in kind (membership of various groups – EFRAG Board, EFRAG TEG and their working groups and advisory panels – free of charge).

EFFAS is represented in the <u>EFRAG General</u> Assembly by Jesus López Zaballos, EFFAS Chairman, in the <u>EFRAG Board</u> by Mr. Hans Buysse, EFFAS Board member and in the <u>EFRAG TEG</u> by Mr. Serge Pattyn, ABAF expert.

<u>EFFAS FAC</u> is organizing together with <u>EFRAG</u> <u>outreach events</u> for users in various member countries along the year



Hans Buysse, EFFAS representative at the EFRAG Board and the XBRL Board

eXtensible Business Reporting Language (XBRL)

XBRL is the open international standard for digital business reporting, managed by a global not for profit consortium, XBRL International. We are committed to improving reporting in the public interest. XBRL is used around the world, in more than 50 countries. Millions of XBRL



documents are created every year, replacing older, paper-based reports with more useful, more effective and more accurate digital versions.

Mr. Hans Buysse, EFFAS Board member, represents EFFAS in the XBRL International Board of Directors that serves as the primary Governing Body of the Corporation as a not-for-profit membership corporation under Delaware General Corporation Law.

The Board of Directors is comprised of senior leaders and experts with broad international experience in financial, business and regulatory reporting, accounting and standard setting. The Board advises and assists in executing strategic opportunities, identifies critical regulatory and accounting convergence trends for which the XBRL standard could be used as a solution, and develops long-term growth and sustainability strategies for the XBRL consortium.

The International Integrated Reporting Council (IIRC)

The International Integrated Reporting Council (IIRC) is a global coalition of regulators, investors, companies, standard setters, the accounting profession and NGOs. The coalition is promoting communication about value creation as the next step in the evolution of corporate reporting. The IIRC's mission is to establish integrated reporting and thinking within mainstream business practice as the norm in the public and private sectors.

The coalition comprises entities drawn from broad global communities, including business and other reporting entities; providers of financial capital; policy makers, regulators, the accounting profession, reporting framework developers and standard setters and civil society.

EFFAS is represented in the <u>IIRC Council</u> by Mr. Frank Klein, EFFAS Board member. The Council is the primary institutional forum for expression of the coalition's broad market view and collective voice, as well as the medium for its interaction and provision of advice, guidance and input on issues of relevance for the organization.



Frank Klein,
EFFAS representative at the IIRC Council

The Association of Certified International Investment Analyst (ACIIA)

Established in 2000, ACIIA is the international umbrella organisation for National and regional associations of investment professionals representing over 60'000 portfolio managers, analysts, investment advisers, asset managers and fund managers etc worldwide. Its role is to provide a flexible, internationally recognised qualification - Certified International Investment Analyst CIIA - which examines candidates at a high standard and in a practical fashion in the global and local topic areas that are necessary to pursue a career in the investment profession.



EFFAS is a founding member and it is represented in the <u>ACIIA Council</u> by Mr. Hans Buysse, EFFAS Board member.

The Word Intellectual Capital Initiative WICI

The world's business reporting network, is a private/public sector collaboration aimed at improving capital allocation through better corporate reporting information to improve capital allocation decisions both within companies and between investors and companies. To achieve this vision we have three major goals:

- to develop a voluntary global framework for measuring and reporting corporate performance to shareholders and other stakeholders. Throughout the world, different terms such as opportunities, risks, strategies, plans, intellectual assets/capital, intangibles or value drivers are often used to describe some of the concepts within corporate performance.
- to develop guidelines for measuring and reporting on industry-specific key performance indicators.
- to facilitate the development of XBRL taxonomies for this content.

EFFAS is a founding member and its represented at WICI Europe by Dr. Stefano Zambon

WICI has released the "WICI Intangibles Reporting Framework" (WIRF) on august 2016.

The WIRF is aimed to fill a well-known and large "reporting gap" present today, which is the guidance on measuring and disclosing an organization's intangible resources. It essentially addresses the non-financial (or extra-financial) information on intangibles, insofar as financial.information on them is covered by accounting and valuation standards and rules...

The Global Investment Performance Standards (GIPS)

The Global Investment Performance Standards (GIPS®) are voluntary standards based on the fundamental principles of full disclosure and fair representation of investment performance results that are created and administered by the US CFA Institute. A global standard for investment performance reporting aives investors around the world the additional transparency they need to compare and evaluate investment managers. Its mission is to promote ethics and integrity and instil trust through the use of the Global Investment Performance Standards by achieving universal demand for compliance by asset owners, adoption by asset managers, and support from regulators for the ultimate benefit of the global investment community.

EFFAS is represented in the <u>GIPS Executive</u> Committee (EC) by **Stefan J. Illmer, Ph.D.**



Finance

Balance Sheet

ASSETS	2016	2015
A. FIXED ASSETS		
I. Intangible Assets		
 Concession, industrial and similar rights and assets, licences for rights and values Property, plant and equipment 	42,080.00	40,047.00
Other equipment, furniture and fixtures Other facilities and equipment	1,562.00	1,505.00
B. CURRENT ASSETS		
I. Receivables and other assets	31,654.16	100,657.40
1. Trade receivables	25,546.66	73,793.64
2. Other Assets	6,107.50	26,863.76
II. Cash and cash equivalent	223,514.01	173,286.36
C. PREPAID EXPENSES		309.92
Other Assets	0.00	0.00
	298,810.17	315,805.68
LIABILITIES	2016	2015
A. EQUITY OF THE ASSOCIATION		
I. Result brought forward		
1. Result brought forward in general	293,782.26	311,511.63
II. Result of the association	-27,363.29	-17,729.37
B. PROVISIONS		
1. Other provisions	8,435.49	8,450.00
C. LIABILITIES		
Liabilities, credit institutions	76.5	1,415.34
2. Trade Liabilities	20,071.07	9,935.33
3. Other Liabilities	3,808.14	2,222.75
	298,810.17	315,805.68



Profit & Loss account

	2016	2015
A-non-profit sphere	4,261.77 €	6,294.67 €
incomes	139,200.00€	139,800.00€
extraordinary incomes	6,915.08€	
expenses	- 141,853.31 €	- 133,505.33 €
B. Income Tax Neutral		
positions	- €	- €
C. Asset management	- €	406.00 €
D. Other Business lines	- 31,625.06 €	- 24,430.04€
1. VAT subject activities	- 14,035.87€	3,477.79€
revenues	160,612.74€	166,263.74€
extraordinary incomes	2,540.00 €	1,176.68€
expenses	- 177,188.61 €	- 163,962.63 €
2. VAT exempt activities	- 17,589.19€	- 27,907.83€
revenues	21,880.19 €	32,220.00€
expenses	- 39,469.38€	- 60,127.83€
Association Result	- 27,363.29€	- 17,729.37 €