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**EFFAS CONFERENCE**  
**Vienna, 16 September 2022**



**HOW CFO`S JOB HAVE  
CHANGED WITH ESG**

**Walter Oblin, CFO Austrian Post**





**RATING/RANKING**

**CDP**

**GRI STANDARDS**

**SUSTAINABILITY  
PROGRAMME**

**SASB**

**GREEN BOND**

**EU-TAXONOMY**

**GREEN ASSET RATIO**

**GREEN DEAL**

**CSRD 2024**

**TCFD**

# AUSTRIAN POST AT A GLANCE



## Mail

- Letter Mail
- Direct Mail
- Newspapers and Magazines

Revenue 2021:  
EUR 1,224m



## Parcel & Logistics

- Parcels and Express
- Fulfilment and Cash Transport
- E-Commerce Services

Revenue 2021:  
EUR 1,246m



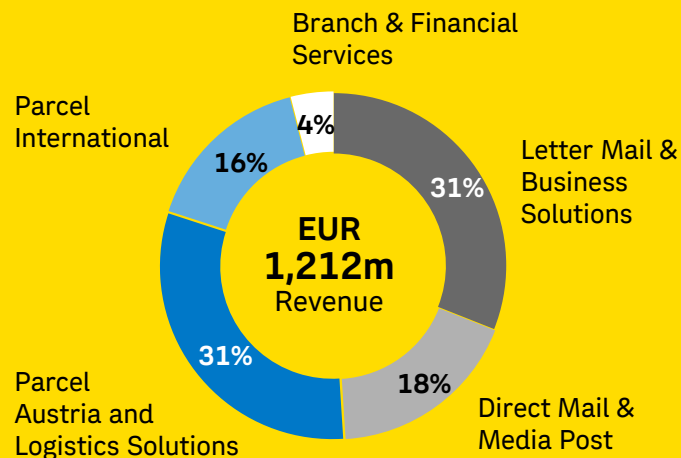
## Retail & Bank

- Branch and Financial Services
- Customer Services

Revenue 2021:  
EUR 75m



## Revenue mix H1 2022



## Group

Revenue 2021: EUR 2,520m

EBITDA 2021: EUR 370m

EBIT 2021: EUR 205m

# STRATEGY OF AUSTRIAN POST: AHEAD TO THE FUTURE



**1** Defending market leadership and profitability in the core business



Sustainability, diversity and customer orientation as guideline for all activities

**2** Profitable growth in near markets



**3** Development of retail and digital offerings for private customers and SMEs

# STRATEGIC SUSTAINABILITY TARGETS 2030



## Economy & Customers

- ▶ **Continuation of growth trend**  
Revenue of EUR 3bn in 2030 based on steady parcel growth



## Environment & Climate

- ▶ **Decarbonisation of logistics:**
  - 38% reduction of absolute Scope 1 & 2 CO<sub>2</sub>-emissions by 2030
  - 70% reduction of specific Scope 1, 2 & 3 CO<sub>2</sub>-emissions by 2030 (Post AG)
  - 100% carbon-free delivery in Austria by 2030 (Post AG)
  - Net-Zero by 2040 (Post AG)



## People & Social

- ▶ **Top employer providing a safe and respectful work environment**  
40% women in leadership positions



# SUSTAINABILITY MASTERPLAN 2030



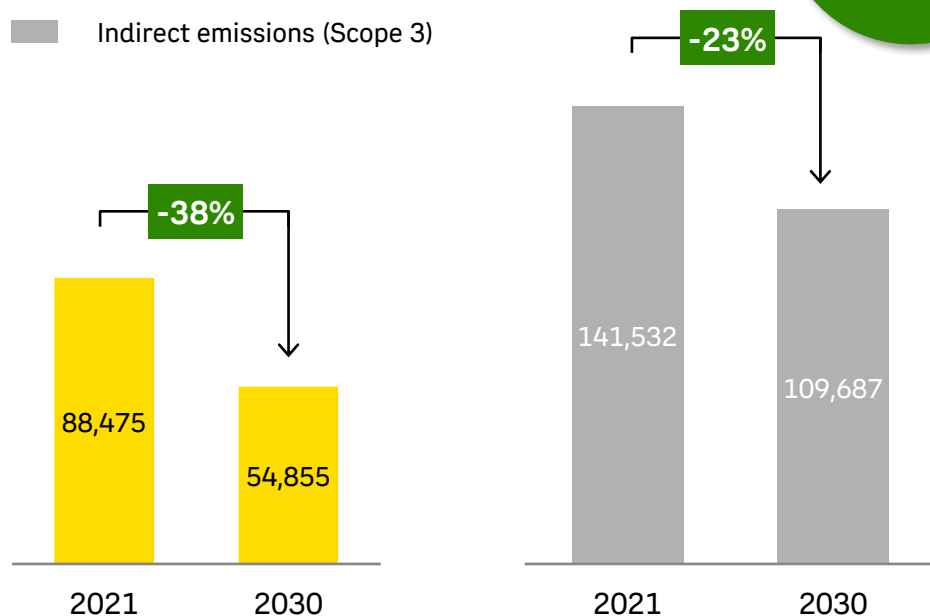
	Material Topics	UN SDG's
<p><b><u>Economy &amp; Customers</u></b></p> <p>Commercial success driven by sustainable and customer-focused services</p>	<ol style="list-style-type: none"> <li>1 Sustainable appearance &amp; services for private customers</li> <li>2 Sustainable mail &amp; parcel products</li> <li>3 Sustainable procurement</li> <li>4 Sustainable governance &amp; compliance</li> <li>5 Stakeholder value</li> </ol>	 
<p><b><u>Environment &amp; Climate</u></b></p> <p>Decarbonisation of logistics thanks to environmental efficiency along the value chain</p>	<ol style="list-style-type: none"> <li>6 Green &amp; efficient mobility</li> <li>7 Green &amp; efficient buildings</li> <li>8 Resource-efficient processes</li> <li>9 Circular economy</li> </ol>	 
<p><b><u>People &amp; Social</u></b></p> <p>Top employer providing a safe and respectful work environment</p>	<ol style="list-style-type: none"> <li>10 Corporate &amp; work culture</li> <li>11 Integrated diversity management</li> <li>12 Occupational health &amp; safety</li> <li>13 Digital responsibility – data protection &amp; data security</li> <li>14 Social dialogue &amp; partnerships</li> </ol>	    

# AMBITIOUS SCIENCE BASED CARBON EMISSION TARGETS LEAD THE WAY TO NET ZERO



## Group carbon emissions tonnes

- Direct emissions (Scope 1 and 2)
- Indirect emissions (Scope 3)



BUSINESS AMBITION FOR 1.5°C  

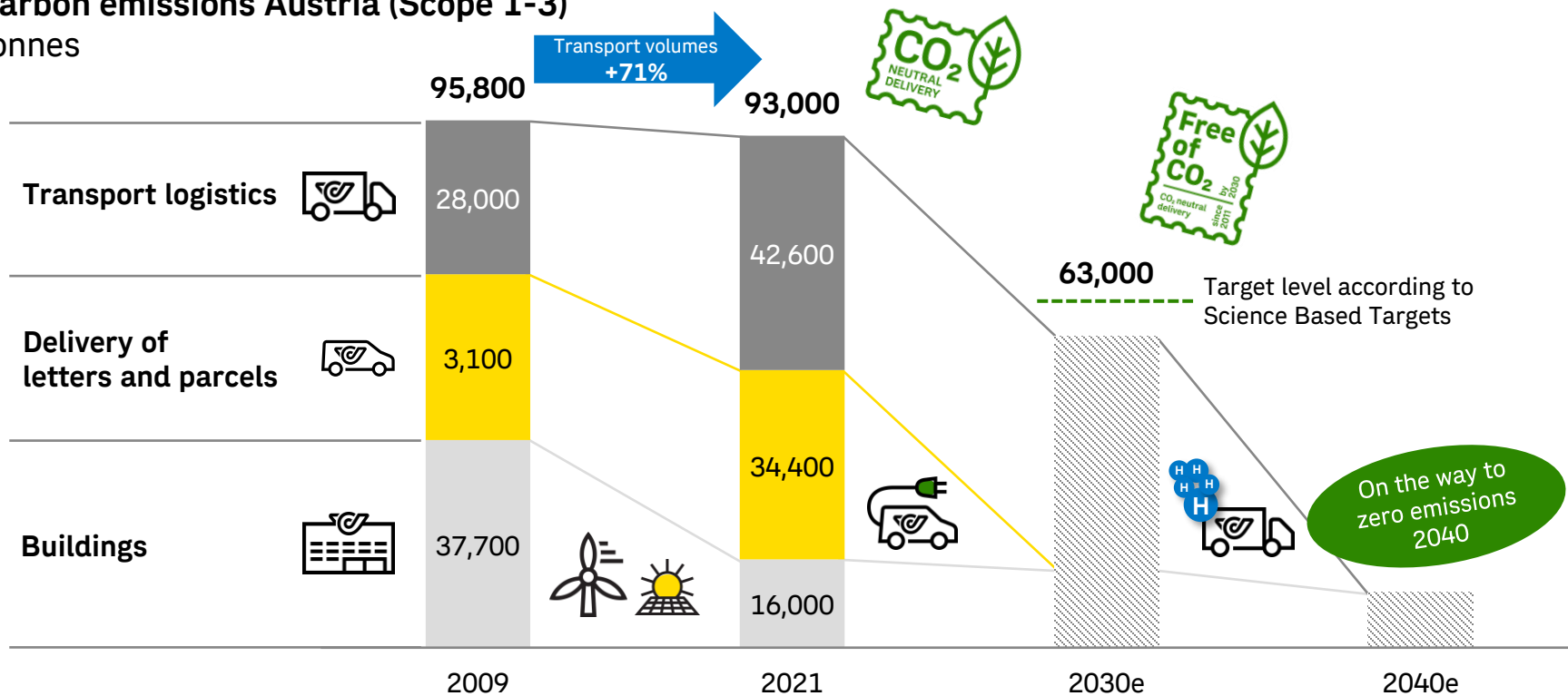
### Decarbonisation Road to Paris

- 1 Improvement of operational efficiency
- 2 Expansion of E-vehicle fleet and E-fuel/hydrogen pilots
- 3 Purchase of Green Electricity and investments in own PV

# DECARBONISATION – ROADMAP AUSTRIA BY 2040



Carbon emissions Austria (Scope 1-3)  
tonnes





# AMBITIOUS E-VEHICLE PROGRAM FOR LAST MILE SINCE 2011



Bikes



Cars



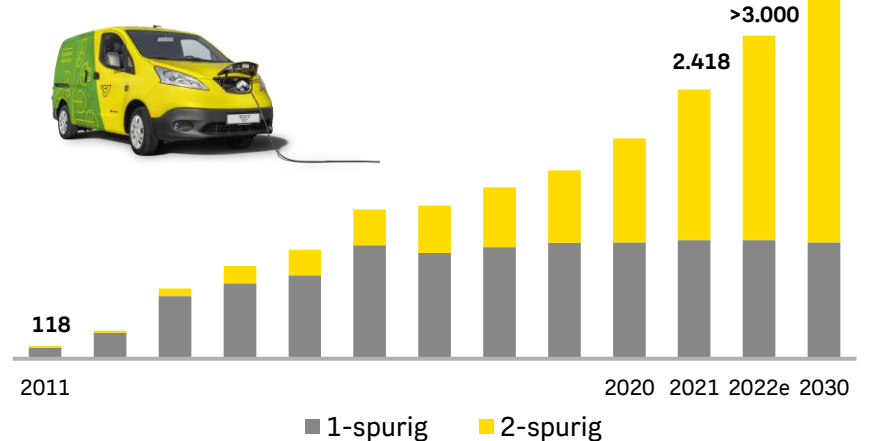
Transporters



Austrian Post orders only e-vehicles for delivery with immediate effect

E-vehicle fleet ramp up curve (vehicles in Austria)

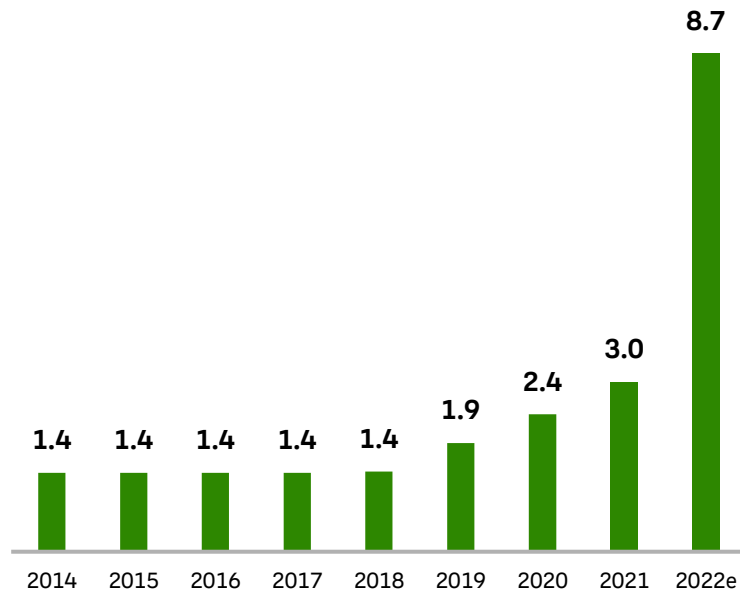
100%  
Carbon-free  
delivery  
2030



# AMBITIOUS PV-AGENDA – TARGET 30 % OWN ELECTRICITY PRODUCTION BY 2030



Installed photovoltaic plants  
(accumulated output in MWp)



# HIGH QUALITY REPORTING ON ESG IS IMPORTANT ...



## General Reporting Standards



Universal Standard



Industry Standard

## Climate Reporting Standards



Climate Risks and Chances



Climate Targets



Climate-Rating



Green Deal

EU-Taxonomy

CSRD 2024

Sustainability Reporting

Excellent reporting in 2020:





















Ongoing further development of reporting in 2021:



## ... TO BE SUCCESSFUL IN RATINGS AND RANKINGS



	<b>AAA</b> (range from AAA to CCC)	Unchanged highest possible rating (AAA) for Austrian Post since 2016	
	<b>Prime Status,</b> Rating C+ (range from A+ to D-)	Within the top 15% of the Transportation & Logistics sector	
	<b>A-</b> (range from A to D-), Supplier Engagement Leader	Among top 6 companies in Austria	
	<b>Silver</b> (63 out of 100 points)	Within the top 11% of our peers	
	<b>15.7 (low risk)</b> (range from 0 to 50)	Within the top 17% of the Transportation sector	
	<b>65</b> out of 100 points	ESG overperformer compared to industry peers	
	<b>59</b> out of 100 points	Within the top 15% of the Transport & Logistics sector	
	<b>54</b> out of 100 points	Within the 85 percentile of the Transportation & Transportation Infrastructure sector	
	<b>81</b> out of 100 points	Top 3 % in the Industry Freight and logistics services	

# ENHANCED AUDIT STANDARD FOR NON-FINANCIAL REPORTING STANDARD

Unit	Österreichische Post AG			Austrian Post Group <sup>1</sup>		
	2019	2020	2021	2019	2020	2021
<b>TOTAL CO<sub>2</sub>e EMISSIONS (SCOPE 1-3)<sup>2</sup> ACCORDING TO THE GREENHOUSE GAS PROTOCOL</b>						
t CO <sub>2</sub> e	76,946	86,949	92,964	105,546	115,509	230,008
<b>TOTAL CO<sub>2</sub>e EMISSIONS (SCOPE 1-2)<sup>2</sup> ACCORDING TO THE GREENHOUSE GAS PROTOCOL</b>						
t CO <sub>2</sub> e	50,764	53,485	56,243	71,439	67,586	88,476
<b>TOTAL CO<sub>2</sub>e EMISSIONS (SCOPE 3)<sup>2</sup> ACCORDING TO THE GREENHOUSE GAS PROTOCOL</b>						
t CO <sub>2</sub> e	26,182	33,464	36,721	34,106	47,923	141,532
<b>CO<sub>2</sub>e EMISSIONS - BUILDINGS</b>						
t CO <sub>2</sub> e	12,701	13,316	15,764	19,155	18,761	29,700
<b>CO<sub>2</sub>e Scope 1 - buildings</b>						
t CO <sub>2</sub> e	7,238	7,584	9,440	9,122	9,300	12,472
thereof diesel						
t CO <sub>2</sub> e	-	-	-	-	-	29
thereof natural gas						
t CO <sub>2</sub> e	6,400	6,741	8,311	8,265	8,444	11,306
thereof liquid gas						
t CO <sub>2</sub> e	179	151	225	179	151	227
thereof heating oil						
t CO <sub>2</sub> e	659	556	607	678	569	612
thereof coolant in air conditioning systems						
t CO <sub>2</sub> e	0	136	297	0	136	297
<b>CO<sub>2</sub>e Scope 2 - buildings<sup>3</sup></b>						
t CO <sub>2</sub> e	5,462	5,732	6,324	10,033	9,461	17,228
thereof district heating						
t CO <sub>2</sub> e	5,105	5,445	5,904	5,500	5,790	6,424
thereof electricity						
t CO <sub>2</sub> e	358	287	420	4,533	3,670	10,804
<b>CO<sub>2</sub>e EMISSIONS - VEHICLE FLEET, MOBILITY</b>						
t CO <sub>2</sub> e	64,245	73,633	77,147	86,391	96,749	200,256
<b>CO<sub>2</sub>e Scope 1 - company's own vehicle fleet</b>						
t CO <sub>2</sub> e	38,063	40,169	40,479	52,285	48,826	58,776
<b>CO<sub>2</sub>e Scope 3 - external vehicle fleet</b>						
t CO <sub>2</sub> e	26,182	33,464	36,515	34,106	47,923	141,326
<b>CO<sub>2</sub>e Scope 3 - business trips</b>						
t CO <sub>2</sub> e	-	-	154	-	-	154
<b>CO<sub>2</sub>e SCOPE 3 - IT-SERVICES</b>						
t CO <sub>2</sub> e	-	-	52	-	-	52

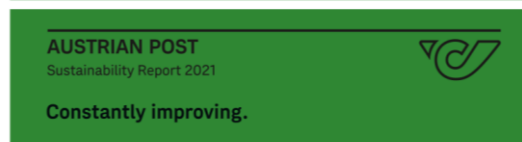
<sup>1</sup> Austrian Post Group 2019: The indicators apply to the entire Austrian Post Group.

<sup>2</sup> Austrian Post Group 2020: The indicators apply to the entire Austrian Post Group, with the exception of the subsidiary ARAS Kargo a.s.

<sup>3</sup> Austrian Post Group 2021: The indicators apply to the entire Austrian Post Group.

<sup>4</sup> Scope 1, Scope 2 and Scope 3 emissions are calculated on the basis of the Greenhouse Gas Protocol A Corporate Accounting and Reporting Standard. All gases named by the GRI are taken into account when calculating Scope 1, Scope 2 and Scope 3 emissions. In order to meet GRI requirements, Österreichische Post AG's CO<sub>2</sub>e emissions for the base year 2013 are listed as follows: CO<sub>2</sub>e Scope 1 - road transport (company's own transport): 35,799 t; CO<sub>2</sub>e Scope 1 - buildings: 8,887 t; CO<sub>2</sub>e Scope 2 - buildings: 6,346 t; CO<sub>2</sub>e Scope 3 - partner companies: 19,551 t. These figures are for Österreichische Post AG only. The difference to previously published CO<sub>2</sub>e emissions figures for the year 2013 arises from not taking account of Post Wertlogistik GmbH.

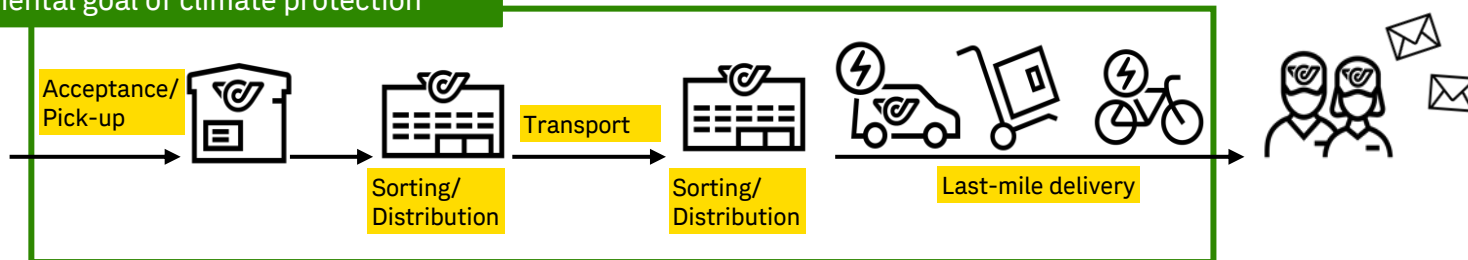
<sup>5</sup> The calculation of Scope 2 emissions (electricity and district heat) for Österreichische Post AG is carried out in line with the market-based method. This means supplier-specific emission factors are used if available. When Scope 2 emissions are calculated using the location-based method (no supplier-specific emission factors, no green electricity), carbon emissions for the year 2021 come to 21,749 t. This demonstrates the impact of procuring electricity from renewable energy sources. The calculation of Scope 2 emissions (electricity, district heating) for the national subsidiaries is carried out in line with the market-based method. This means supplier-specific emission factors are used if available. The calculation of Scope 2 emissions (electricity) of the international subsidiaries is carried out in line with the location-based method.



# FIRST-TIME REPORTING IN ACCORDANCE WITH THE EU TAXONOMY REGULATION



2021: Economic activities identified with the environmental goal of climate protection



KPIs pursuant to IFRS

KPIs basis for EU Taxonomy

Revenue	2,518m EUR
CapEx	290m EUR
OpEx	86m EUR

KPIs of Taxonomy eligibility

Revenue	95%
CapEx	79%
OpEx	58%

# INTERNAL ESG-PLANNING AND -REPORTING NEEDS TO FOLLOW



**DOING  
WHAT  
COUNTS.**

AUSTRIAN POST  
Sustainability Report 2021  
Constantly improving.

## Nachhaltigkeitsbericht

Post AG & Konzern

Q1/2022

## Kennzahlen aus dem Bereich Umwelt

Post AG & Konzern

Q1/2022

### Emissionen Q1/2022

#### CO2e Emissionen in TSD t

	IST	VJ	VJ
Emissionen Eigenfuhrpark Diesel*	9,7	10,4	14,6
Emissionen Eigenfuhrpark restliche Energieträger*	0,2	0,2	0,4
Emissionen Fremdfuhrpark Diesel***	9,6	10,4	32,6
Emissionen Fremdfuhrpark restliche Energieträger***	0,0	0,2	2,9

#### CO2e Emissionen Mobilität in TSD t

	IST	VJ	VJ
Emissionen Erdgas, Flüssiggas, Heizöl, Kühlmittel, Diesel*	3,9	5,2	5,2
Emissionen Fernwärme, Strom**	2,7	5,2	6,1

#### CO2e Emissionen Immobilien in TSD t

	IST	VJ	VJ
Scope 1: Direkte Emissionen aus eigener Verbrennung	13,8	10,4	20,1
Scope 2: Indirekte Emissionen aus gekaufter Energie	2,7	5,2	6,1
Scope 3: Indirekte Emissionen aus der Lieferkette	9,8	10,4	35,6

#### CO2e Emissionen gesamt in TSD t

	IST	VJ	VJ
<b>CO2e Emissionen gesamt in TSD t</b>	<b>26,3</b>	<b>30,2</b>	<b>61,7</b>

#### Post AG

	IST	VJ	VJ
Emissionen Eigenfuhrpark Diesel*	9,7	10,4	14,6
Emissionen Eigenfuhrpark restliche Energieträger*	0,2	0,2	0,4
Emissionen Fremdfuhrpark Diesel***	9,6	10,4	32,6
Emissionen Fremdfuhrpark restliche Energieträger***	0,0	0,2	2,9
CO2e Emissionen Mobilität in TSD t	19,6	25,8	50,4
Emissionen Erdgas, Flüssiggas, Heizöl, Kühlmittel, Diesel*	3,9	5,2	5,2
Emissionen Fernwärme, Strom**	2,7	5,2	6,1
CO2e Emissionen Immobilien in TSD t	6,6	10,4	11,2
Scope 1: Direkte Emissionen aus eigener Verbrennung	13,8	10,4	20,1
Scope 2: Indirekte Emissionen aus gekaufter Energie	2,7	5,2	6,1
Scope 3: Indirekte Emissionen aus der Lieferkette	9,8	10,4	35,6
CO2e Emissionen gesamt in TSD t	26,3	30,2	61,7

#### Konzern

	IST	VJ	VJ
Emissionen Eigenfuhrpark Diesel*	14,6	14,6	14,6
Emissionen Eigenfuhrpark restliche Energieträger*	0,4	0,4	0,4
Emissionen Fremdfuhrpark Diesel***	32,6	32,6	32,6
Emissionen Fremdfuhrpark restliche Energieträger***	2,9	2,9	2,9
CO2e Emissionen Mobilität in TSD t	50,4	50,4	50,4
Emissionen Erdgas, Flüssiggas, Heizöl, Kühlmittel, Diesel*	5,2	5,2	5,2
Emissionen Fernwärme, Strom**	6,1	6,1	6,1
CO2e Emissionen Immobilien in TSD t	11,2	11,2	11,2
Scope 1: Direkte Emissionen aus eigener Verbrennung	20,1	20,1	20,1
Scope 2: Indirekte Emissionen aus gekaufter Energie	6,1	6,1	6,1
Scope 3: Indirekte Emissionen aus der Lieferkette	35,6	35,6	35,6
CO2e Emissionen gesamt in TSD t	61,7	61,7	61,7

**Vertraulichkeitshinweis:**  
Es wird darauf hingewiesen, dass es sich bei diesem Bericht um eine compliance-relevante Information handelt und somit vertraulich zu behandeln ist; die Bestimmungen der KAG-Weitergabe darf demnach nur erfolgen, wenn dies zu Unternehmenszwecken erforderlich ist und sich die Informationsweitergabe auf den unbedingt erforderlichen Umfang beschränkt - insbesondere betreffend die Weitergabe an unternehmensfremde Personen - sind zu beachten.

- \* Scope 1: Direkte Emissionen aus eigener Verbrennung
- \*\* Scope 2: Indirekte Emissionen aus gekaufter Energie
- \*\*\* Scope 3: Indirekte Emissionen aus der Lieferkette

0% >> 0% < 10% <= 10%

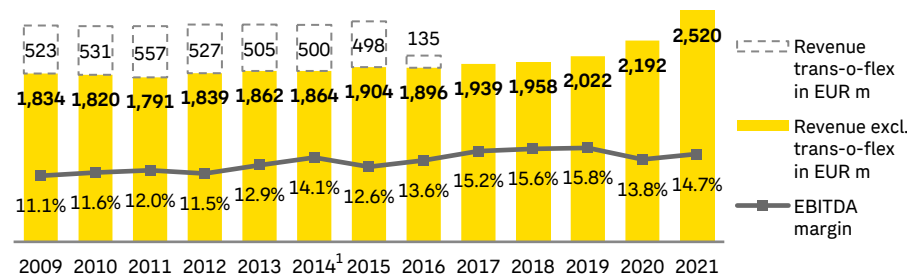
2. Mai 2022  
Klassifizierung: Intern

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# LONG TERM TRACK RECORD ON FINANCIAL AND ESG PERFORMANCE

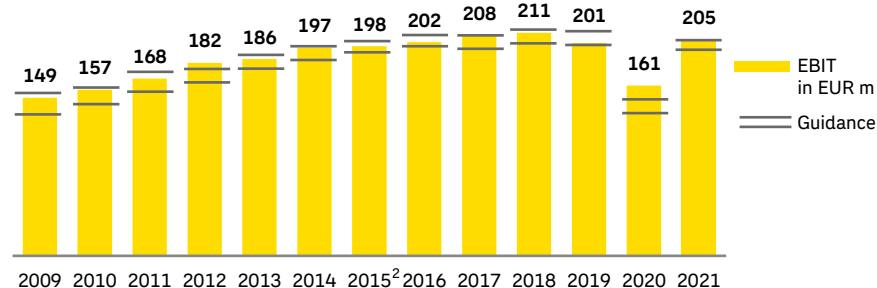


## Profitable and growing business model



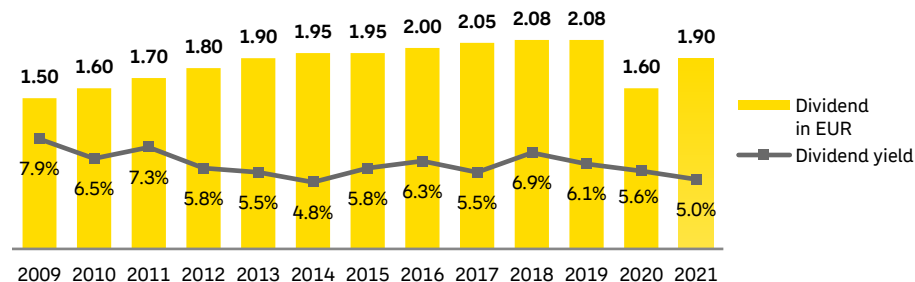
<sup>1</sup> Adjustment of revenue reporting

## Reliability ("Promise & Deliver")

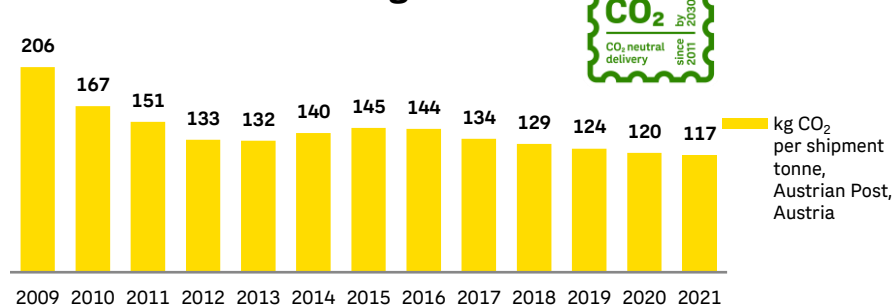


<sup>2</sup> EBIT adjusted for special effects

## Attractive dividend policy



## Decarbonisation of logistics







1. An ambitious ESG agenda can be a source of differentiation in customer, capital and talent markets, but needs to be a real strategic priority for the board
2. Non-financial reporting is on its way to becoming equally relevant as financial KPIs - adequate systems, processes and audit standards need to be established
3. High complexity of reporting standards and emerging regulatory framework needs to be balanced – consolidation needed

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# BACKUP





## Centerpiece: Plan-Do-Check-Act Cycle

- Continuous improvement of sustainability performance

